

香港医院管理局于 2008 年 2 月 21 日发布的新闻稿，具体如下：

新闻发布：2008 年 2 月 21 日

媒体联系人（美国）：Cassandra McNeal, [cmcneal@dorenfest.com](mailto:cmcneal@dorenfest.com), 312-464-3000

媒体联系人（中国）：Yu Zhiyuan 俞志元, [yuz@dorenfest.com](mailto:yuz@dorenfest.com), 8621-6320-3522

媒体联系人（香港）：当值新闻主任, [newsdo@ha.org.hk](mailto:newsdo@ha.org.hk), 852-7328 3855 (传呼机号)

## 新闻稿

香港医院管理局发布  
香港九龙亚皆老街 147B 医院管理局大楼

在美国佛罗里达州奥兰多市举办的 HIMSS 年会上，将召开新闻发布会  
2008 年 2 月 25 日，星期一，3:00-4:00 p.m.  
奥兰治县会议中心（Orange County Convention Center）330A 室

### 香港医院管理局征集合作伙伴，将其信息资产商业化

香港医院管理局（香港医管局），是全球公认的信息技术应用的领先者，它一直致力于利用信息技术提高香港的医疗服务。香港医管局收到了来自于众多信息技术供应商与中国和其他国家的医疗机构的要求，希望能够使用香港医管局的软件和其它信息资产。因此，香港医管局开始着手评估将其信息资产商业化的可行性，以及确定潜在的合作伙伴，来帮助香港医管局加强其信息化建设和对其信息资产进行长期可持续的发展。

经过多年的开发，香港医管局的信息系统以及其它信息资产能够帮助香港医管局的医生更有效地向香港市民提供医疗服务。特别是，香港医管局充分地让医生参与其信息系统的开发，从而使这些系统得到香港医管局下属的所有医院的广泛使用。世界级的医疗信息化专家将香港医管局的信息系统的实施评为世界最佳的医疗信息技术的实施之一。

之前来自于众多信息技术供应商与医疗机构对香港医管局的信息系统的需求，说明了香港医管局的系统在香港，中国和其它全球市场上有着充足的潜力。所以，香港医管局的信息资产商业化可以推动公共和私立医疗部门之间的更有效合作（特别是在香港），同时协助香港医管局保证其收入，并且从供应商伙伴那里获取技术与能力。制定一个具体的商业合作方案，将确保这个商业化方案不会弱化香港医管局的信息部门对香港的医疗服务的有效支持。同时，在香港医管局进入开发其下一代医疗信息系统的时期中，从商业合作伙伴的

关系中获取来自私营部门的资源,将会使香港医管局能够在其过去的成功基础上继续发展,向香港的公共医疗服务提供最先进的技术基础。

香港医管局欢迎各类合适的和有效的对其信息资产商业化的合作机制,同时也会考虑各种能够使香港医管局在未来的信息技术上的投资更为有效的合作伙伴关系。因此,香港医管局委托 IBM 全球商业服务和道伦法斯特集团完成一项咨询研究,来研究潜在的和适合的合作伙伴关系模式,特别是在市场兴趣和供应商的能力层面,如何来实施这一商业化方案,并且达成香港医管局的目标。香港医管局将会在 3 月份发布一份兴趣表达书 (a request for Expressions of Interest), 以获取市场兴趣的表达,并且分析讨论最适合的合作模式。根据对于兴趣表达书的回复和来自于咨询顾问的反馈,香港医管局将决定是否实施其信息资产的商业化方案,以及如何推进这一方案。

“对于在通过信息技术向香港市民提供更好的医疗服务上所取得的成就,香港医院管理局感到非常的骄傲。” Shane Soloman, 香港医院管理局的 CEO (首席执行官) 说, “我们想要探索 and 了解, 商业合作伙伴将能够如何帮助我们在一个更广泛的基础上继续建设和开发这些资产, 并且回馈于香港, 为香港居民提供更好的医疗服务。”

\*\*\*\*\*

#### 关于香港医院管理局

香港医院管理局于 1991 年 12 月 1 日正式接管 38 间公立医院及有关医疗机构, 以及其属下 37,000 名员工。目前医管局辖下有一个总办事处, 41 间公立医院/医疗机构, 47 间专科门诊诊疗所及 74 间普通科门诊诊疗所。在 2006 年 3 月 31 日, 医管局辖下的病床有 27,742 张, 即每千人约有 3.8 张公立医院病床, 并聘用了约 52,600 名员工。医管局也 74 间基层医疗诊所提供部分基层医疗服务。在 2004 年/2005 年度, 住院以及日间病人出院及死亡总人数约为 1,125,300, 专科门诊总求诊人数约有 8,176,800, 普通科门诊总求诊人数约有 5,179,200, 急诊科总求诊人数约有 2,019,400。在 2005 年/2006 年度政府向医管局作出的经常性拨款, 在扣除收入后的净额为 271 亿 4,550 万元。医管局负责透过其医护设施网络, 提供综合性的中层和第三层专科医护服务, 以及医疗康复服务。如需更多信息, 请访问网站: [www.ha.org.hk](http://www.ha.org.hk)。

#### 关于 IBM

IBM 自从创立起就一直处于信息技术行业的领先地位, 它是一家全球综合创新公司, 根据世界范围内的企业和机构的需求向它们提供服务。公司所寻求的是成为其客户成功中的合作伙伴, 不仅仅是创新客户的产品和服务, 而是帮助客户全方位的创新其商业能力, 具体包括: 商业流程, 商业模式, 管理系统, 文化和社会作用。IBM 有广度地和有深度地的了解各行业的问题, 流程和运作, 并且运用技术帮助客户通过创新来获得增长, 成效, 效率和更大的价值实现。在 1957 年 4 月 16 日, IBM 开始在香港开展业务, 并且自此之后在这个繁荣发展的大都会的技术交换和发展方面发挥着重要的作用。如需更多信息, 请访问公司网站: [www.ibm.com/hk](http://www.ibm.com/hk)。

## 关于道伦法斯特集团

道伦法斯特集团是一家医疗咨询和医疗投资公司，为共同创造一个全球性的美好未来提供多种医疗改进服务。道伦法斯特集团具备一流的有关世界医疗卫生行业和医疗改进需求的领先知识，向全球提供多种咨询服务。公司创始人谢尔顿·道伦法斯特先生，是世界一流的医疗卫生服务领域的专家。他曾先后为美国，法国，英国，澳大利亚，加拿大和中国的政府部门提供咨询服务。2006年，道伦法斯特集团在上海成立了德睿医疗咨询(上海)有限公司，公司将投入专业技能、技术和资金到明确的项目上，以帮助中国完善其医疗系统。如需更多关于道伦法斯特集团和德睿医疗咨询(上海)有限公司的信息，请访问公司网站：[www.dorenfest.com](http://www.dorenfest.com)。

Press release on behalf of Hong Kong Hospital Authority, dated 21<sup>st</sup> February 2008, follows:

**FOR IMMEDIATE RELEASE:** February 21, 2008

**MEDIA CONTACT IN U.S.:** Cassandra McNeal, [cmcneal@dorenfest.com](mailto:cmcneal@dorenfest.com), 312-464-3000

**MEDIA CONTACT IN HONG KONG:** News Duty Officer, [newsdo@ha.org.hk](mailto:newsdo@ha.org.hk), 852-7328 3855 (pager)

## **PRESS RELEASE**

On Behalf of Hong Kong Hospital Authority  
Hospital Authority Building, 147B, Argyle Street, Kowloon, Hong Kong

**Press Conference during the HIMSS Annual Conference in Orlando Florida**

Monday, February 25, 2008 - 3:00-4:00 p.m.

**Room 330A of the Orange County Convention Center**

### **THE HONG KONG HOSPITAL AUTHORITY BEGINS A SEARCH FOR PARTNERS TO COMMERCIALIZE ITS I.T. ASSETS**

The Hong Kong Hospital Authority (HKHA) is recognized globally as a leader in the use of Information Technology (IT) to enhance the delivery of healthcare services in Hong Kong. HKHA has received many requests from IT Vendors and Healthcare agencies in China and other countries to have access to its software and other I.T. assets. The Authority has embarked on a process to evaluate the possibility of commercializing its I.T. assets and identifying interest from potential partners who can help HKHA strengthen its IT systems with their inputs and help develop long term sustainability of these IT assets.

Developed over many years, these I.T. systems and other assets help clinicians to be much more effective and efficient in providing patient care to Hong Kong citizens. HKHA has been particularly effective in engaging clinicians in developing its IT systems and as a result these systems are extensively deployed and used across all HKHA hospitals. World experts rate these operations at HKHA amongst the best technology deployment in healthcare service operations anywhere in the world.

Previous interest from both IT vendors and healthcare providers to have access to HKHA's IT systems indicates there is substantial potential for these systems to be used by healthcare providers in Hong Kong, China and other global markets. This, in turn, has the potential to support more effective collaboration between the public and private healthcare sectors – especially in Hong Kong – and to assist HKHA to secure revenue and access skills and

capabilities from the IT sector at large. Putting in place structured commercial and operating arrangements in the potential partnership would ensure that this is done without diluting the essential effort and focus of HKHA IT on providing effective support to the healthcare services provided in Hong Kong. This also comes at a time when HKHA is in the process of building its next generation of healthcare IT systems and access to additional private sector resources in this partnership would enable HKHA to continue to build on its past successes in delivering state of the art technology infrastructure to the Hong Kong public healthcare services.

HKHA is open to appropriate and effective collaboration mechanisms for commercializing the assets and to consider various models of partnership that would allow HKHA to make its investments in IT more efficient in the future. It has therefore commissioned IBM Global Business Services and The Dorenfest Group to conduct a consultancy study to assess the potential and appropriate partnership models, and in particular the level of market interest and capabilities to undertake this commercialization and achieve HA's objectives. HKHA will issue a request for Expressions of Interest (EoI) in March 2008 to assess the level of market interest and also to canvass views about the most appropriate model. In light of the response received to the EoI request and the feedback from its consultants, HKHA will determine how and whether to take forward the commercialization of its IT assets.

“The Hong Kong Hospital Authority is proud of its accomplishments in using I.T. to provide better patient care to Hong Kong citizens,” said Shane Soloman, Chief Executive of the Hong Kong Hospital Authority. “We want to explore how commercial partners can help us to build on and exploit these assets on a broader basis in a way that feeds back into improved services in Hong Kong.”

\* \* \* \* \*

### **About Hong Kong Hospital Authority**

The Hospital Authority formally took over the management of Hong Kong's 38 public hospitals and institutions, and their 37,000 staff on 1 December 1991. As at 31 March 2006, the Authority managed a total of 41 public hospitals with 27,742 hospital beds which represented around 3.8 public hospital beds per 1,000 population. It employs about 52,600 staff (full time equivalents as at 31 March 2006). The Authority also provides some primary medical services in 74 primary care clinics. In 2004/2005, there were a total of 1,125,300 inpatient and day patient discharges and deaths, 8,176,800 specialist outpatient (clinical and allied health) attendances, 5,179,200 general outpatient attendances and 2,019,400 Accident and Emergency attendances. For 2005/2006, the Authority's recurrent expenditure budget from Government, net of income, is HK\$27,145.5 million. The Authority is mainly responsible for delivering a comprehensive range of secondary and tertiary specialist care and medical rehabilitation through its network of health care facilities. For more information, visit [www.ha.org.hk](http://www.ha.org.hk).

### **About IBM**

IBM, which has led the information technology industry since it began, is a globally integrated innovation company serving the needs of enterprises and institutions worldwide. The company seeks to be a partner in its clients' success by enabling their capacity to innovate, not only in terms of products and services, but across all dimensions of a business: its business processes,

business model, management systems, culture and role in society. IBM takes its breadth and depth of insight on issues, processes and operations across a variety of industries, and applies technology to help clients achieve growth, effectiveness, efficiency and the realization of greater value through innovation. IBM opened for business in Hong Kong on April 16, 1957, and has played a vital role in technology exchange and development in this thriving metropolis since then. For more information, visit [www.ibm.com/hk](http://www.ibm.com/hk).

### **About The Dorenfest Group**

The Dorenfest Group is a healthcare investment and consulting firm offering a variety of improvement services to help support a more positive world future. A leading source of knowledge about the worldwide healthcare industry and its improvements needs, The Dorenfest Group provides a variety of consulting services throughout the world. Its founder, Mr. Sheldon I. Dorenfest, is one of the world's foremost experts in healthcare systems improvement. He has personally consulted with the governments of the USA, France, England, Australia, Canada and China on a variety of healthcare issues. In 2006 The Dorenfest Group formed The Dorenfest China Healthcare Group. Based in Shanghai, The Dorenfest China Healthcare Group invests its skill, technology and capital in well defined projects to help China to improve its healthcare system. For more information, visit [www.dorenfest.com](http://www.dorenfest.com).